

Welcome to

LONGEVITY

ALLIANCE

A Better Way to Buy Insurance

Objective|Simple|Right

Welcome

Thank you for trusting us to help with your insurance decisions. Protecting you and your family with the right insurance plans is our only priority. We're proud to have you in the Longevity family.

Buying insurance is a pain. The silly details, weird language, and mountains of fine print make it near impossible to understand what to do, when to do it, or even whether you are getting good advice. Unless, of course, you work with a company designed in every way to make things simple, objective, and trustworthy.

At Longevity, we're different. Here, our philosophy is simple: if you pay your people for doing the right things, the right way, you will get the right results for the customer.

You deserve to know you have the right coverage and that you didn't pay too much to get it. With Longevity Alliance on your side, you will.

This booklet is your guide to *Longevity Alliance's* services. As life and your insurance needs change, please know that we are here for you. If you have any questions, any time, give us a call at 800-352-9742.

Thank you,



Mark Sauder
President

What's Next?



Purchasing your insurance plan is just the first step. We know you only want to think about your insurance coverage when you need to. So here's how we'll be keeping up with you to make sure your plan continues to be a good fit.

Questions

We are here to assist you anytime you have questions about your plan and what it covers. Helping you understand your care and options for your care is crucial to making health care decisions that are right for you now and in the future.

Periodic Plan Review

One of the smartest things you can do is review your Medicare Supplement plan periodically. We'll monitor your plan and notify you when it's time for a review. It's quick; it's easy and it can save you money!

Price Changes

Over time, you will see price increases in the plan you have purchased. We'll alert you when we are notified by the insurance company that your premium has changed. We can then review your plan with you and determine if it is still the right plan or if there are *better* options available for you.

Please Call Us



As life happens, insurance needs change. Please call us so we can help you with your options and alternatives.

Moving

Medicare plan options and rates can change when you move. So give us a call before you move so we can discuss your options and help you keep track of important deadlines. Moving to a new state? Our service is available nationwide.

Rate Increase

Big or small, rate increases have an impact on your budget. If you receive a price increase or plan change notice, give us a call so we can discuss your alternatives. We have a wide choice of Medicare Supplements plans and companies available.

Your Situation Changes

You may have had a significant health event, your maintenance prescriptions may have changed, or you may have experienced a financial setback. As we age, life can deal us some tough blows. Please give us a call so we can review your options, provide you with information about government resources (if appropriate), and work together to get you the right Medicare plan.

Questions

Call us anytime with questions about your plan's coverage, price, and benefits. Questions about the handling of specific claims will have to be handled by your insurance company due to privacy laws. But we'll help you ask the right questions and find the right person who can assist you.

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Your Team

You have the support of a team of experienced professionals at Longevity Alliance. We hire people with a passion for service and train them to keep things simple and easy for you.

All of our health plan advisors are trained to make sure you know all your options and understand your coverage before you buy. Our advisors are salaried employees which means they will not pressure you to make a sale. After reviewing your situation we may find that keeping your current plan is the right thing for you. If you need a change and buy a plan through us, our Advisors earn a flat fee regardless of what plan you choose, which makes them impartial in their recommendation to you.

Our service is **free** to you. We get paid directly by the insurance company when you buy a plan.

We work as a team to make sure you get the service you need, the way you want it!

Resources for You

At our website – www.iQuote.com – you will find information about Medicare, Long Term Care, and Life Insurance as well as the Resources & Links sections that have additional information for your review. *You can follow us on [Facebook](#) too!*

About Longevity Alliance

Yes, we sell insurance, as do many other insurance brokers. But it's **how we do it** that makes Longevity Alliance different. And that difference is making sure you understand ALL your options, understand your coverage, and feel confident in the decision you make.

Here are the two things that really make us different:

1. **We make it simple.** We let you know ahead of time the steps that are involved, and the deadlines you need to know. We **show** you your options.
2. **We make it believable.** Your advisor is not driven by commission but by what is right for you. So you get objective advice every time.

Our Promise to You...

1. You will know what is going to happen from start to finish.
2. You will understand why your coverage works or doesn't work.
3. You will see your options and understand why some are better for you.
4. You will feel confident and secure in your plan selection.
5. Your options and our recommendation will be documented so you can verify if you received the right information.



Our Services

Making sure you and your family are protected with the right insurance is the only thing we do at Longevity Alliance. You'll find insurance products to fit the needs of people of all ages.

Medicare Health Plans

We offer Medicare Supplement (Medigap) plans, from a choice of top rated insurance companies nationwide. Having a choice of plans means you can find the right plan to match your situation.

Life Insurance

Whole life insurance, term insurance, guaranteed issue life insurance, final expense insurance, and annuities. We have plans to fit the needs of people up to age 85 (in most states). Whether it is for you, your children, or your grandchildren, you'll find the same care in comparing plans that fit your specific situation.

Long Term Care

Long term care insurance, critical care insurance, and home health care. One of the biggest expenses you can face as you age is the cost of care when you can no longer take care of yourself. These types of insurance cover your care while at home, at an assisted living facility, or at a nursing home.

Contact Us

Here is our general contact information. Select the way that works best for you. Make sure to let us know your preference for how we should contact you in the future.

Hours of Operation:

Monday – Friday 7:00am to 5:00pm MST

We have extended hours of operation during the Medicare Open Enrollment period Oct. 15 – Dec. 7.

Phone: 800-352-9742 - Sales
866-886-5015 – Customer Service
800-354-0957 – Fax

Email: info@longevityalliance.com
coordinators@longevityalliance.com

Mailing Address:

Longevity Alliance
1270 W. Rio Salado Parkway
Tempe, AZ 85281

Website: www.iQuote.com

What Can You Do For Us?

Thanks for asking. Spread the word.

Our best advertisement is a satisfied customer. So please share your Longevity Alliance experience.

We hope you'll refer your friends, family, and neighbors to us and let them know there is a better way to buy insurance. We promise to take good care of them too!

Just have them call us at 800-352-9742 and tell them to let us know that you sent them!



Longevity Alliance, Inc. is licensed to sell insurance in 40 states and DC. LA#44053, UT#260828, MA#1844237. Longevity Alliance does business under the name Longevity Alliance Insurance Agency in CA: CA#0F76032. Longevity LTC, Inc. is licensed to sell insurance in 49 states and DC. LA#425999; UT#260353; MA#1844089. Longevity LTC, Inc. does business under the name Longevity LTC Insurance Services, Inc. in CA; CA#0F82027.